

July 2013

National Findings Executive Summary Report

Survey Overview

Methodology

• Penn Schoen Berland completed 4,000 telephone interviews among the following groups between April 4, 2013 and May 3, 2013:

| Audience | | |
|---|--|--|
| General Population Samples 2013 | | |
| National seniors 60+ | | |
| National adults 18-59 | | |
| Oversampled Audiences 2013 | | |
| Low-income seniors 60+ | | |
| Older seniors 80+ | | |
| Seniors 60+ with 3+ chronic health conditions | | |
| Seniors 60+ in Birmingham, Ala. | | |
| Seniors 60+ in Indianapolis | | |
| Seniors 60+ in Los Angeles | | |
| Seniors 60+ in Orlando, Fla. | | |
| Seniors 60+ in San Antonio | | |



Methodology

• This report is inclusive of the following audiences:

| Audience | Definition | Sample Size | Margin of Error | |
|--------------------------------------|--|-------------|-----------------|--|
| General Population Samples | | | | |
| National 60+ 2013 | U.S. adults ages 60 and older | 1,007 | +/- 3.1% | |
| National 60+ 2012 | U.S. adults ages 60 and older from 2012 study | 1,000 | +/- 3.1% | |
| National 18-59 | U.S. adults ages 18-59 | 1,000 | +/- 3.1% | |
| Oversampled Audiences | | | | |
| Low-income seniors | U.S. adults ages 60 and older with household income of <\$15,000 | 378 | +/- 5.0% | |
| Older seniors | U.S. adults ages 80 and older | 441 | +/- 4.7% | |
| Seniors 3+ chronic health conditions | U.S. adults ages 60 and older with 3 or more chronic health conditions | 685 | +/- 3.7% | |

Methodology

Please note:

- Data from general population samples, the regional oversampled audiences, and the oversampled audience of seniors ages 80 and older are weighted to U.S. Census Bureau data. The following demographics are weighted:
 - Age
 - Gender
 - Income
 - Marital status
 - Race
- Sample sizes under n=75 are not shown, as these sample sizes are too small to be statistically reliable
- All numbers in this report are percentages unless otherwise noted
- N/A indicates that the answer choice was not asked in the 2012 national 60+ survey



Key Themes

Key Themes

General Outlook

The 2013 survey finds that seniors have maintained a positive outlook on their future and the aging process

Health Preparedness Most seniors express little concern about their current health status, and many are not investing in activities that are important to help manage their health for the long term

Financial Security

Most seniors are comfortable with their financial situation today, but express concerns about the financial impact of living longer

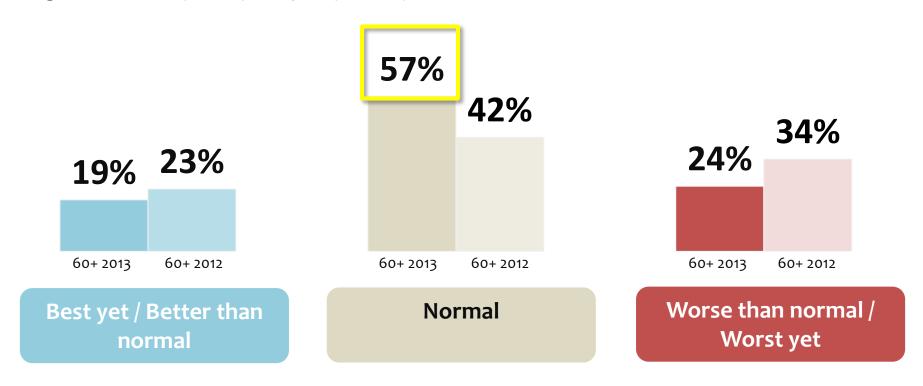
Community Support Many seniors agree their community is responsive to the needs of seniors, yet less than half are confident in their community's preparedness for the growing senior population. Seniors also say that staying connected with family and friends is important to maintaining a high quality of life



General Outlook

A majority of seniors state that overall, the past year of their life has been "normal"

In general, would you say the past year of your life has been...?

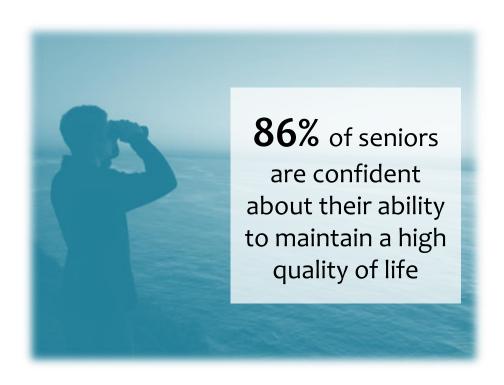




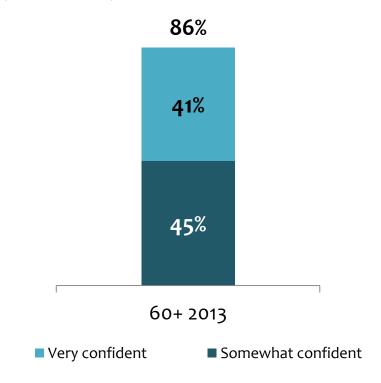
^{*}Not showing "don't know"

Q4 (For 60+ 2013). In general, would you say the past year of your life has been...? Among All. Q5 (For 60+ 2013). In general, would you say the past year of your life has been...? Among All.

Seniors are confident about their ability to maintain a high quality of life



How confident are you in your ability to maintain a high quality of life throughout your senior years?





Seniors agree on several key points about growing older

Seniors ages 60 and older ...



83% state that it is very or somewhat important for seniors to use technology



67% say they have never felt isolated from others



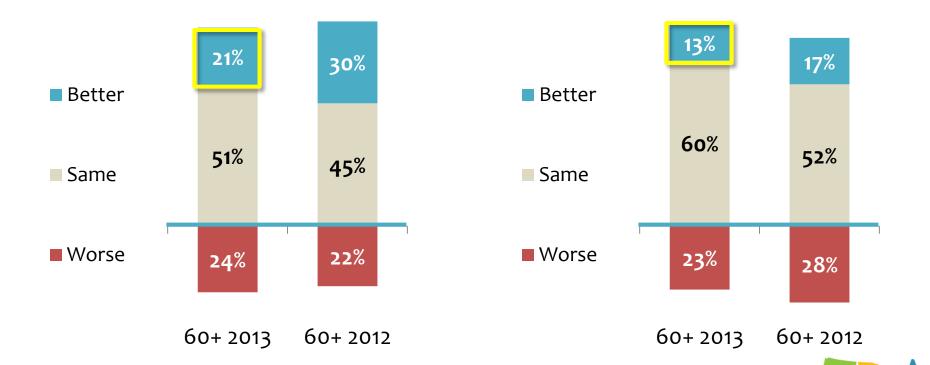
40% believe that staying connected to friends and family is most important to having a high quality of life



Fewer seniors believe their quality of life and health will improve in the next five to 10 years compared with 2012

When thinking about the next five to 10 years, do you expect your overall quality of life to get ...

When thinking about the next five to 10 years, do you expect your <u>health</u> to get ...



^{*}Not showing "don't know"

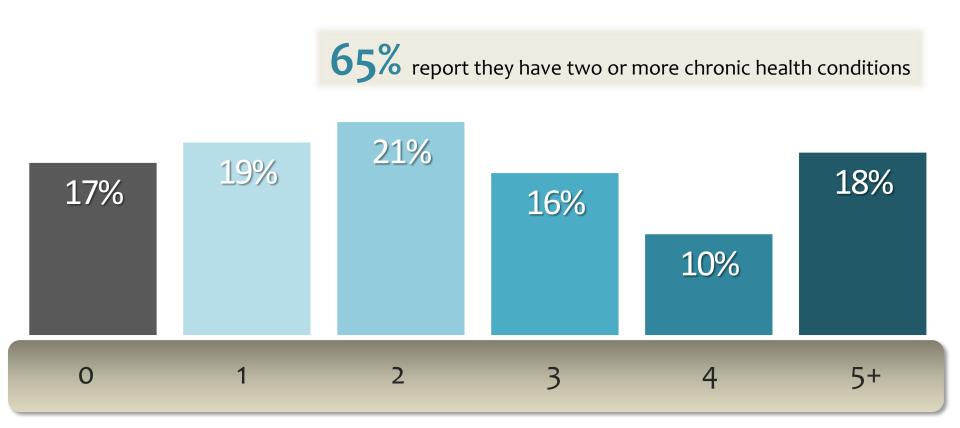
Q5 (For 60+ 2013). When thinking about the next 5-10 years, do you expect your overall quality of life to get much better, somewhat better, stay about the same, get somewhat worse, or get much worse? Among All.
Q6 (For 60+ 2013). When thinking about the next 5-10 years, do you expect your overall quality of life (including your financial well-being, mental and physical health, recreation and leisure time, and family situation) to get much better, somewhat better, stay about the same, get somewhat worse, or get much worse? Among All.

Q7 (For 60+ 2013). When thinking about the next 5-10 years, do you expect your health to get much better, get somewhat better, stay about the same, get somewhat worse, or get much worse? Among All. Q8 (For 60+ 2013). When thinking about the next 5-10 years, do you expect your health to get much better, get somewhat better, stay about the same, get somewhat worse, or get much worse? Among All.

Health Preparedness

Most seniors 60 and older report they have two or more chronic health conditions

Number of Chronic Health Conditions

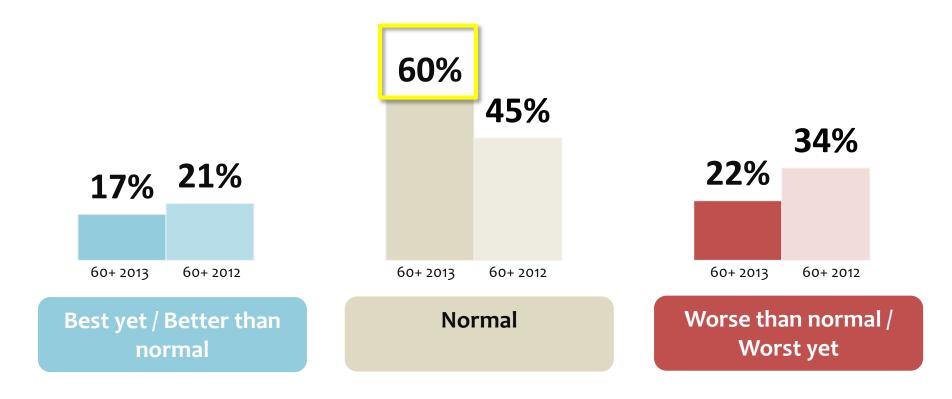


Among National 60+ 2013



Six out of 10 seniors say their health has been normal in the past year

With regard to your <u>health</u>, would you say the past year of your life has been...?





^{*}Not showing "don't know"

Q6 (For 60+ 2013). With regard to your health, would you say the past year of your life has been... Among All. Q7 (For 60+ 2013). With regard to your health, would you say the past year of your life has been... Among All.

Most seniors express little difficulty in performing regular living activities independently

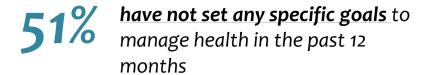


| How difficult is performing regular independent living activities such as leaving your home or moving around the house freely without the assistance of any device or person? | National 60+ 2013 |
|---|----------------------|
| Not at all difficult | 76% |
| Not very difficult | 8% |
| Somewhat difficult | 11% |
| Very difficult | 4% |

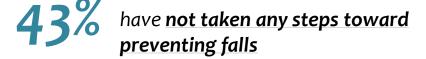


Many seniors have not received help to develop an action plan to manage their health in the past 12 months

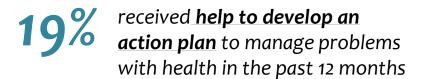
Seniors ages 60 and older ...













never exercise for 30 minutes or more





^{33 (}For 60+ 2013). The order to you typically exercise for 30 milliages of more. Among All.

Q34 (For 60+ 2013). In the past 12 months, did you set one or more specific goals to manage your health? Among All. Q36 (For 60+ 2013). In the past 12 months, did you receive help to develop an action plan for how to manage problems with your health? Among All.

Seniors who are focused on taking care of their health are more optimistic about aging

National 60+ 2013

Optimistic seniors*

47% vs. 64%

have set specific goals to manage their health in the past 12 months



19% vs. 27%

received **help to develop an action plan** to manage their health in the past 12 months



*Optimistic seniors are defined as seniors who expect their overall quality of life to improve in the next five to 10 years Key demographics:

- Optimistic seniors over-index female (65% vs. 55% of national 60+ 2013)
- Optimistic seniors over-index African American (18% vs. 8% of national 60+ 2013)

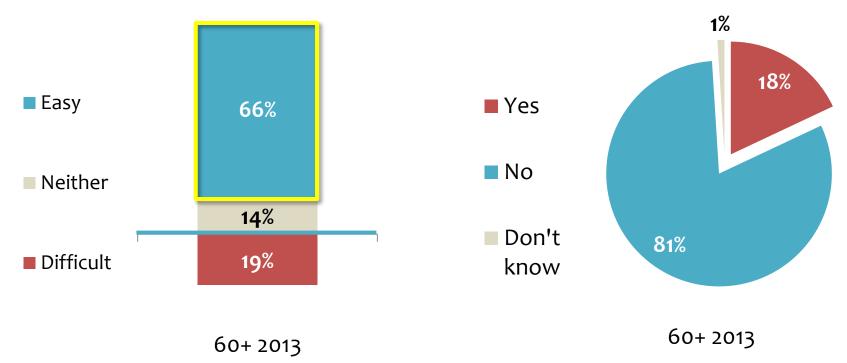


Financial Security

A majority of seniors say it is easy to pay monthly living expenses and most have not had to reduce spending to pay a monthly bill

In general, based on your current income and savings, how easy or difficult is it for you to pay your monthly living expenses?

In the past year, did you have to reduce your regular spending to pay a regular monthly bill?





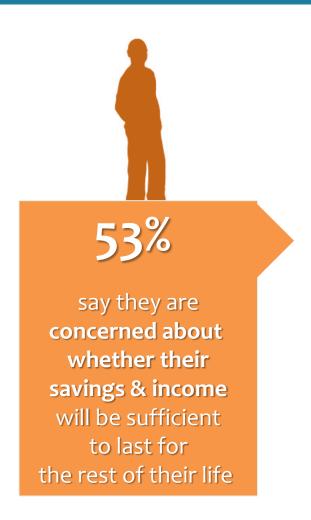
Many seniors rely on Social Security as their primary source of retirement income, compared with adults ages 18-59 who plan to rely more on savings and investments

| Primary Source of Retirement Income (Showing top 3) | Among retired seniors | Among not-retired seniors | Among not-retired adults 18-59 |
|---|--------------------------|---------------------------|-----------------------------------|
| Social Security | 43% | 41% | 23% |
| Company or government pension | 32% | 21% | 19% |
| Savings & investments | 13% | 30% | 48% |

²³

Q24 (For 60+ 2013 and 18-59 2013). And of those, which will be your primary source of retirement income? Among those not retired + selecting more than 1 choice in Q23 (60+: N=288; 18-59: N=626).

More than half of seniors are concerned about whether their savings and income will be sufficient to last the rest of their life



| How concerned are you that your savings and income will be sufficient to last for the rest of your life? Are you | National 60+ 2013 |
|--|----------------------|
| Very concerned | 22% |
| Somewhat concerned | 31% |
| Neutral | 12% |
| Not very concerned | 15% |
| Not at all concerned | 18% |



Community Support

Seniors agree their community is supportive, but many lack confidence in their community's preparedness to meet the future needs of the growing senior population



71% of seniors 60 and older feel their **community is responsive** to the needs of seniors

33% of seniors 60 and older do not believe their community is doing enough to prepare for the future needs of the growing senior population



Adults ages 18-59 are less likely to believe their community is prepared to meet the future needs of the growing senior population



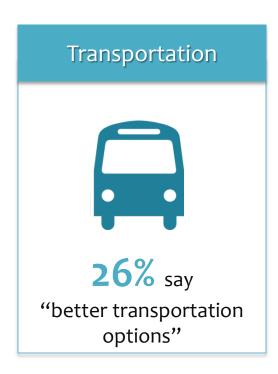
33% of seniors 60 and older do not believe their community is doing enough to prepare for the future needs of the growing senior population

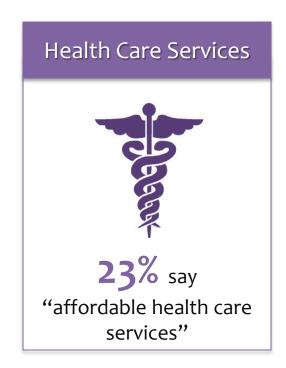
45% of adults 18-59 <u>do not</u> believe their **community is doing enough to prepare** for the future needs of the growing senior population



Seniors believe more investments should be made in transportation, health care and housing to support seniors

Seniors believe their city/town should invest more in ...









For seniors, staying connected to family and friends is more important than having financial means in their senior years

Top 3 aspects to having a high quality of life in their senior years

Staying connected to friends and family

40%

Having financial means

30%

Staying mentally active

26%

Top 3 aspects that excite them most about living a longer life

Seeing children and grandchildren grow up

41%

Spending time with friends and family

20%

Having time to do the things I enjoy

18%



Additional Insights

Opportunities for health improvement are greatest among low-income seniors

National 60+ 2013

Low-income seniors



have a barrier in managing their health condition (among those with 1+ chronic health conditions)





never exercise for 30 minutes or more





are not confident they can keep their health conditions from interfering with their lives (among those with 1+ chronic health conditions)



3% _{vs} 8%

have **not seen any health care professionals** in the past year

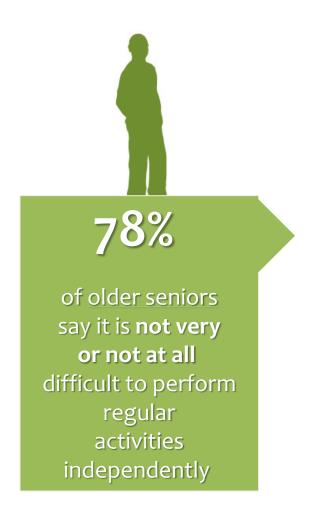




Q41 (For 60+ 2013). Which of the following types of health care professionals have you seen in the past year? Please tell me all that apply. Among All.

Q48 (For 60+ 2013) How confident are you that you can keep any other symptoms or health problems you have from interfering with the things you want to do. Among those with 1+ chronic condition (60+: N=842).

Older seniors, similar to seniors nationally, express little difficulty in performing regular living activities independently



| How difficult is performing regular independent living activities such as leaving your home or moving around the house freely without the assistance of any device or person? | National 60+ 2013 | Older seniors |
|---|----------------------|------------------|
| Very difficult | 4% | 5% |
| Somewhat difficult | 11% | 17% |
| Not very difficult | 8% | 17% |
| Not at all difficult | 76% | 61% |



^{*}Not showing "don't know"

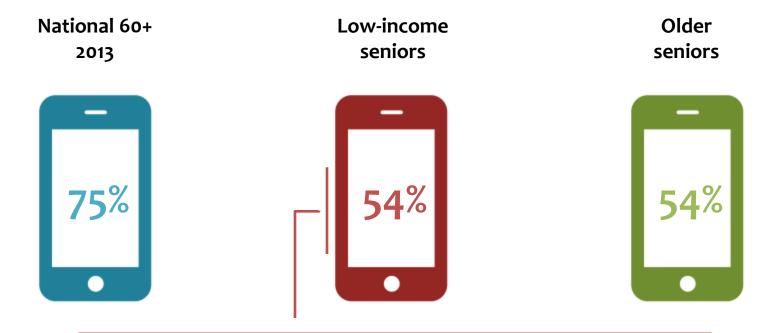
Older seniors are less likely to report financial anxieties than seniors ages 60 and older

Older seniors 80+ National 60+ 2013 Saying they have **not** had to reduce their regular spending 81% 84% to pay a regular monthly bill Saying they are concerned about the sufficiency of their 53% savings and income to last for the rest of their life



Low-income seniors and older seniors may be missing out on the connective power of technology

Which of the following technology do you use frequently? Showing those saying "cell phones"



Among low-income seniors, the biggest barriers to using more technology are:

- 1. Not understanding how to use it (48 percent)
- 2. Cost (47 percent)

